

Message Text

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ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 FEAE-00 SSO-00 /014 W

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FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 9883

INFO: ZEN/AMCONSUL KADUNA

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E.O. 11652: N/A

TAGS: ENRG, BEXP, NI

SUBJECT: GAS AND REFINING PROJECTS COMBUTION ENGINEERING VISIT

REF: A. LAGOS 4269

B. LAGOS 5267

C. STATE 134183

D. STATE 134181

E. LAGOS 5410

F. KADUNA 0372

G. LAGOS 9781

H. STATE 145857

1. EMBASSY OF COURSE WELCOMES HIGH-LEVEL VISIT BY C.E. LUMMUS AND WILL DO UTMOST TO SUPPORT THE FIRM'S OBJECTIVES. EMASSY RECOMMENDS THAT THE VISIT TAKE PLACE WHETHER OR NOT VIP'S NAMED REFTEL INDICATE IN ADVANCE THAT THEY ARE AVAILABLE. SO FAR AS WE KNOW, WEEK OF JULY 7 AS GOOD AS ANY OTHER.

2. EMBASSY WILL ALERT OFFICES OF COL. WUSHISHI, ASIODU, AND EBONG THAT C.E. TEAM ENROUTE AND WOULD LIKE TO MEET WITH THE. REQUEST FOR SPECIFIC APPOINTMENTS WOULD, HOWEVER, BE BETTER LEFT UNTIL VISITORS ACTUALLY IN LAGOS BECAUSE NIGERIAN OFFICIALS GENERALLY RELUCTANT TO MAKE APPOINTMENTS FAR IN ADVANCE AND TRAVELERS ARE OFTEN DELAYED THROUGH NO FAULT OF THEIR OWN. EMBASSY WILL THENDO BEST TO SECURE APPOINTMENT BUT, AS DEPARTMENT AWARE, CANNOT GUARANTEE THAT THESE OR CERTAIN OTHER OFFICIALS WILL BE AVAILABLE. CHANCES ARE THAT ONE OR MORE WILL

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NOT BE, BUT C.E. TEAM SHOULD COME ANYWAY TO MEET WITH WHOMEVER

AVAILABLE. IN ADDITION TO THESE VIP'S, EMBASSY SUGGESTS WORKING LEVEL OFFICIALS RESPONSIBLE FOR REFINING AND GAS PROJECTS IN MINISTRY OF MINES AND POWER, NNOC, AND MINISTRY OF INDUSTRIES.

3. IN THIS CONNECTION, EMBASSY NEEDS TO KNOW IF C.E. CREST OR LUMMUS MADE ANY CONTACT WITH AKPE AND/OR IBE DURING THEIR U.S. STAY. FOR THAT MATTER, IT WOULD FACILITATE OUR RELATIIONS WITH THESE TWO CRITICAL CONTACTS IF DEPARTMENT WOULD REPORT ASAP ON ANY BUSINESS CONTACTS THEY ARE KNOWN TO HAVE HAD IN U.S. (AS REQUESTED REF B). EMBASSY HESITATES TO CONTACT AKPE OR IBE ABOUT FORTHCOMING LUMMUS VISIT WUNTIL WE LEARN FROM WASHINGTON WHAT HAPPENED WHILE THEY WERE IN U.S.

4. IT WOULD ALSO BE HELPFUL TO KNOW MORE ABOUT LUMMUS' ACTIVITIES IN NIGERIA TO DATE. LUMMUS REP FROM LONDON VISITED EMBASSY JANUARY 16, 1975, AND ANOTHER LUMMUS REP VISITED AMCONSUL KADUNA JUNE 11, 1975 (REF F). LUMMUS MUST HAVE ALREADY ESTABLISHED OWN CONTACTS HERE.

5. PLEASE ADVISE C.E. THAT ALL FIRST CLASS HOTELS IN LAGOS ARE FULLY BOOKED FOR JULY AND AUGUST. EMBASSY WILL DO BEST TO FIND ACCOMMODATIONS ONCE DATES OF VISIT SET, BUT, AS DEPARTMENT AWARE, RESULT MAY NOT BE IDEAL.

6. LASTLY, EMBASSY NOTES THAT C.E. LUMMUS IS NOT THE ONLY U.S. COMPANY INTERESTED IN NIGERIAN REFINING AND GAS PROJECTS. EMBASSY ASSISTANCE WOULD OF COURSE BE EQUALLY AVAILABLE TO OTHER COMPANIES. WITH SPECIFIC RESPECT TO GAS GATHERING, CAN MEPD PLEASE IDENTIFY ALL COMPANIES, WHETHER OR NOT INTERESTED, WITH WHOM ANY OF THE INFORMATION CONTAINED REFS A AND B HAS BEEN DISCUSSED (SEE REF C, PARA 1).
EASUM

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